

A globe is mounted on a complex mechanical testing rig. The rig consists of various metal frames, cables, and mechanical components. A prominent red arrow points from the right side of the frame towards the globe. The globe is positioned in the center of the frame, showing the continents of Asia and Australia. The background is a plain, light-colored wall.

Driving High Performance through Differentiation

Investor & Analyst Conference
October 11, 2012

High performance. Delivered.

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Forward-looking Statements

- Except for the historical information and discussions contained herein, many of the statements contained in this presentation constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. We wish to caution investors not to place undue reliance on any such forward-looking statements. In some cases, you can identify these forward-looking statements by the use of words such as “outlook,” “goals,” “believes,” “expects,” “potential,” “continues,” “may,” “will,” “should,” “seeks,” “approximately,” “predicts,” “intends,” “plans,” “estimates,” “anticipates,” “target” or the negative version of these words or other comparable words.
- In particular, information about our financial goals and capital allocation strategy, including share buybacks and dividends, are forward-looking statements. Any statements other than statements of historical fact may be forward-looking statements.
- All forward-looking statements contained herein involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those expressed or implied in this presentation. 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Statements in this presentation speak only as of the date they were made, and Accenture undertakes no duty to update any forward-looking statements made in this presentation or to conform such statements to actual results or changes in Accenture’s assumptions and expectations.

A globe is mounted on a complex mechanical testing rig. A sharp blade is positioned horizontally across the center of the globe, appearing to cut through it. The rig consists of various metal components, cables, and a chain drive system. The globe is the central focus, showing continents and oceans. The background is a plain, light-colored wall.

Pamela Craig
Chief Financial Officer

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Fiscal Year 12 Performance



Metric	FY12 Financial Goals Provided at Last Year's Investor and Analyst Conference	FY12 Actual Results
Revenue Growth (LC) Grow faster than the market	7 to 10% growth in Local Currency	✓ 11%
Earnings Per Share Growth Achieve Double-Digit Growth	Minimum of 12% growth	✓ 13%
Strong Balance Sheet/Cash Flow Continue to Return a Substantial Portion of our Cash to Shareholders through Buybacks and Dividends	Return a minimum of \$2.8B to Shareholders	✓ \$3.05B

Financial Goals



Revenue Growth (Local Currency):
Grow Faster than the Market

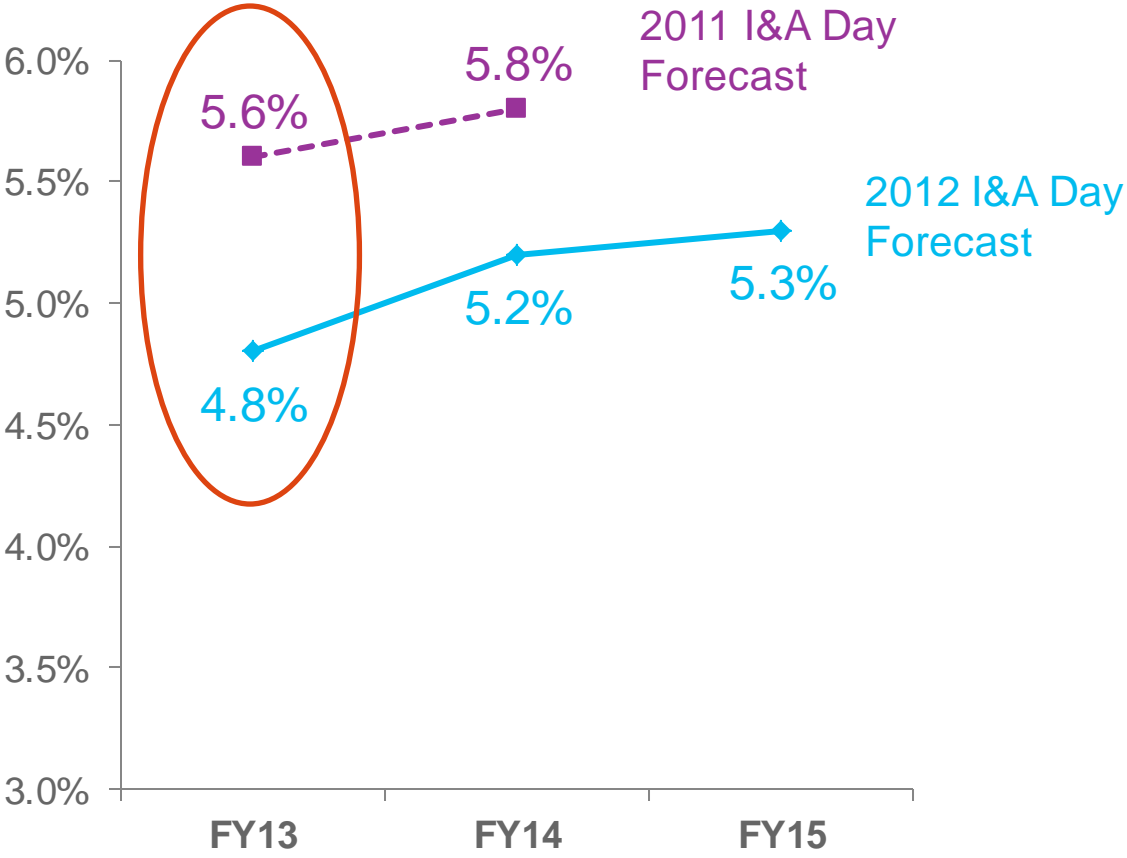


Earnings Per Share Growth:
Achieve Double-Digit Growth



Strong Balance Sheet and Cash Flow:
Continue to Return a Substantial Portion of our Cash to Shareholders through Buybacks and Dividends

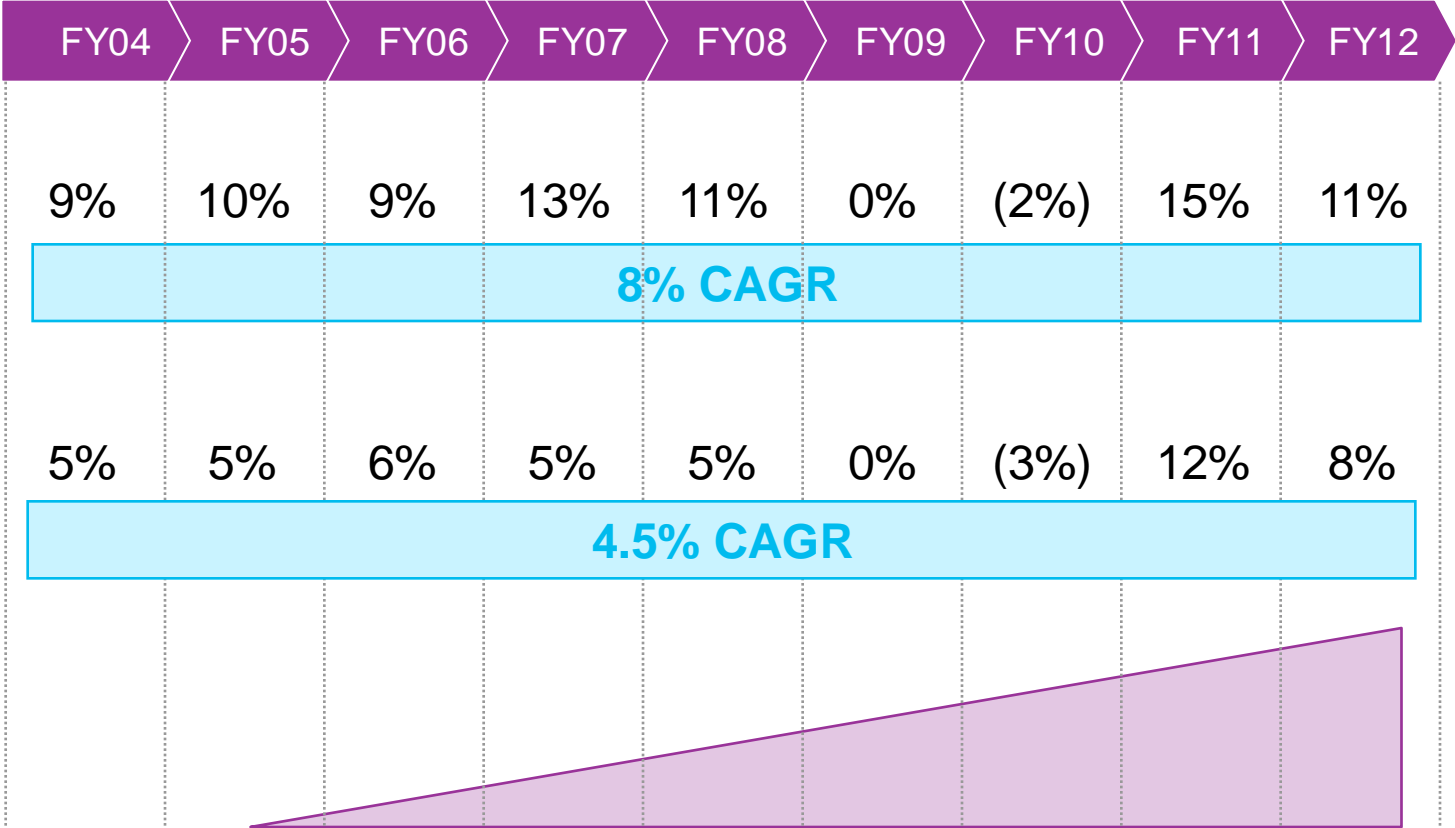
Estimated Market Growth Looking Forward



Underlying Drivers of FY13 Market Growth Rates

Growth Platform	Trend from 2011	FY13 Growth	Region	Trend from 2011	FY13 Growth
Management Consulting	↓	5.8%	Americas	↑	5.9%
Technology	↓	4.3%	EMEA	↓	2.7%
BPO	↔	6.1%	APAC	↓	6.0%
Total	↓	4.8%	Total	↓	4.8%

Revenue Growth Historical Trend

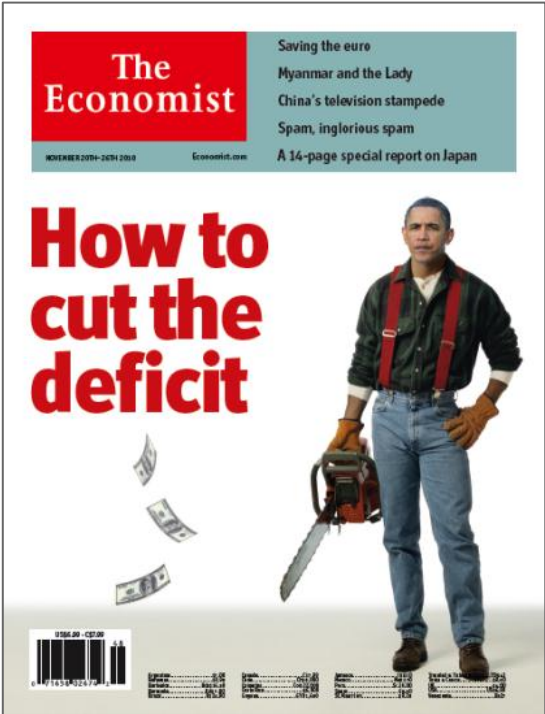


Accenture Growth in Local Currency

Accenture Growth Above/(Below) Market

Volume Growth in GDN

Macro Environment Continued Uncertainty



Financial Goals



Revenue Growth (Local Currency):
Grow Faster than the Market
Fiscal 2013: 5 to 8% growth in local currency



Earnings Per Share Growth:
Achieve Double-Digit Growth

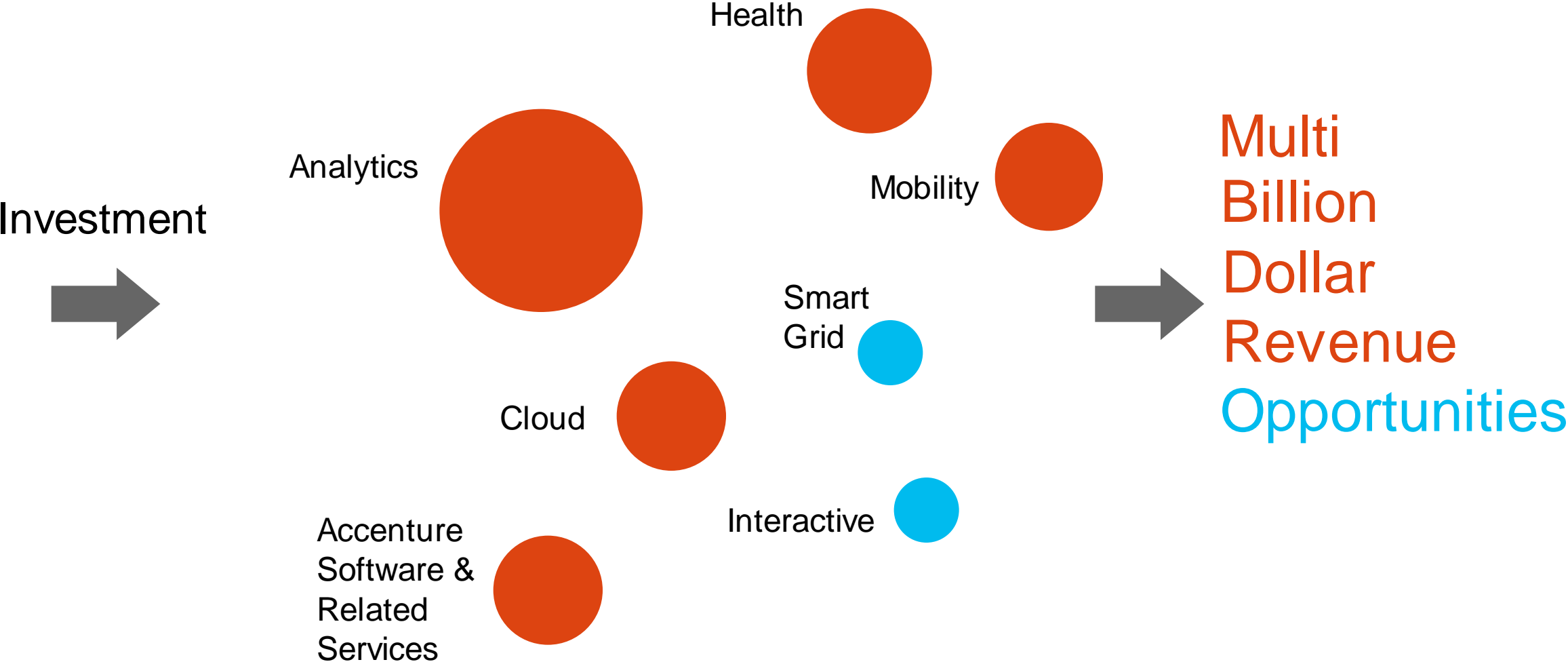


Strong Balance Sheet and Cash Flow:
Continue to Return a Substantial Portion of our Cash to Shareholders through Buybacks and Dividends

Revenue Growth Our Core



Revenue Growth Strategic Growth Initiatives



Revenue Growth

Emerging Growth Markets



Emerging Markets
Today

Emerging Markets
Tomorrow



Priority Emerging Markets:

- **ASEAN**
- **Brazil**
- **Greater China**
- India
- Mexico
- Middle East
- Russia
- **South Africa**
- South Korea
- Turkey

Financial Goals



Revenue Growth (Local Currency):
Grow Faster than the Market



Earnings Per Share Growth:
Achieve Double-Digit Growth
Fiscal 2013: 10 to 12% growth



Strong Balance Sheet and Cash Flow:
Continue to Return a Substantial Portion of our Cash
to Shareholders through Buybacks and Dividends

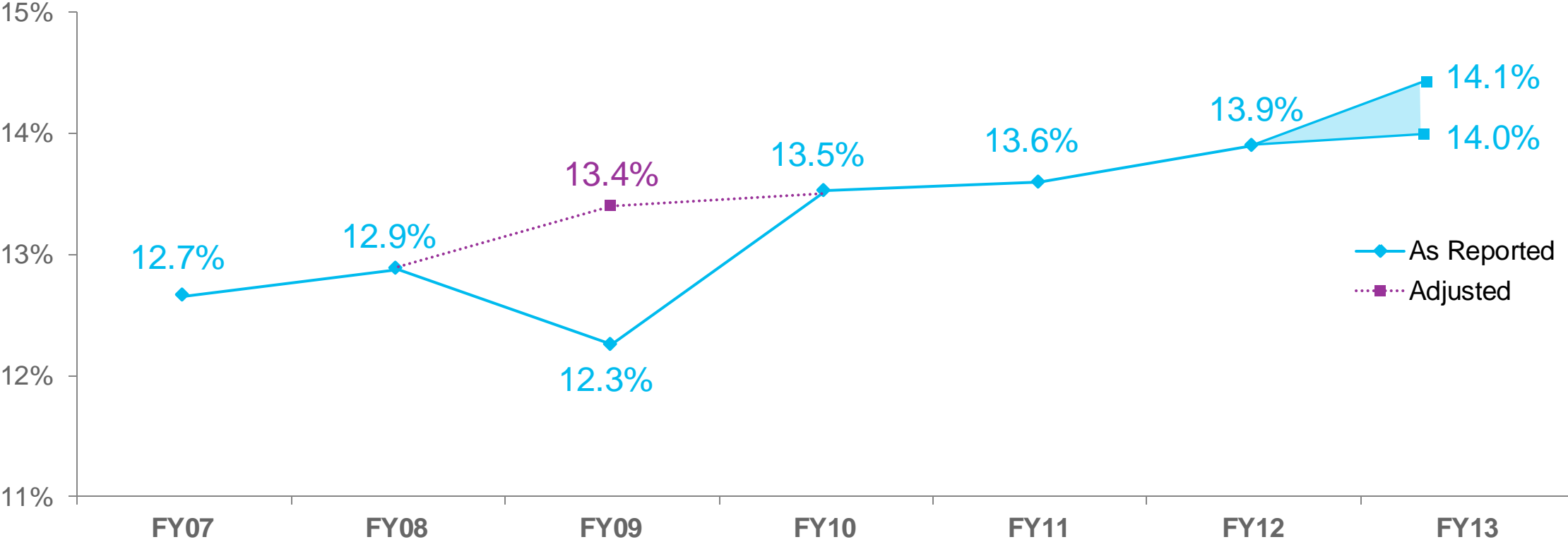
Earnings per Share

Operating Margin Trend



Operating Margin Trend: Sustained Modest Margin Expansion

FY07–FY13

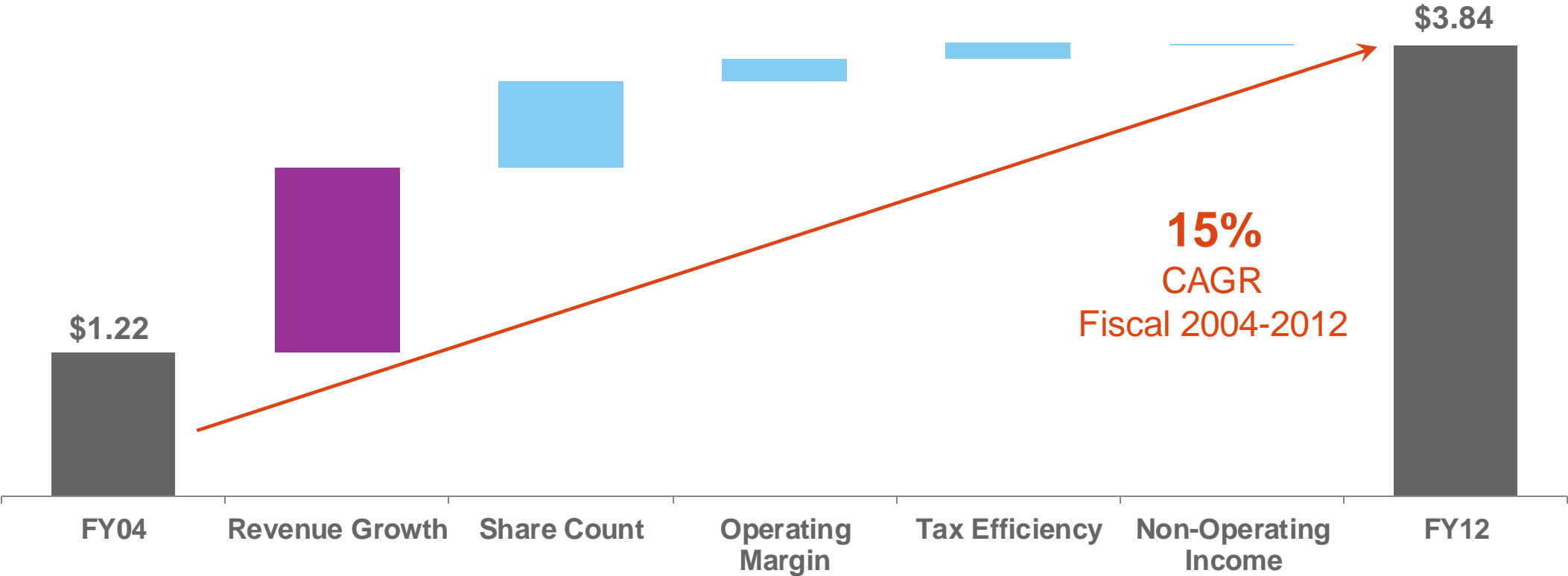


Note: FY09 Adjusted Operating Margin excludes restructuring charges.

Earnings Per Share Drivers of EPS Growth



FY04 to FY12



Earnings Per Share Growth Key Drivers



Fiscal 2013 Target: 10 to 12% EPS growth



Revenue Growth

5 to 8% in Local Currency



Operating Margin

10 to 20 bps



Share Count

2% Reduction



Tax Efficiency

Rate of 26 to 27%

Financial Goals



Revenue Growth (Local Currency):
Grow Faster than the Market



Earnings Per Share Growth:
Achieve Double-Digit Growth

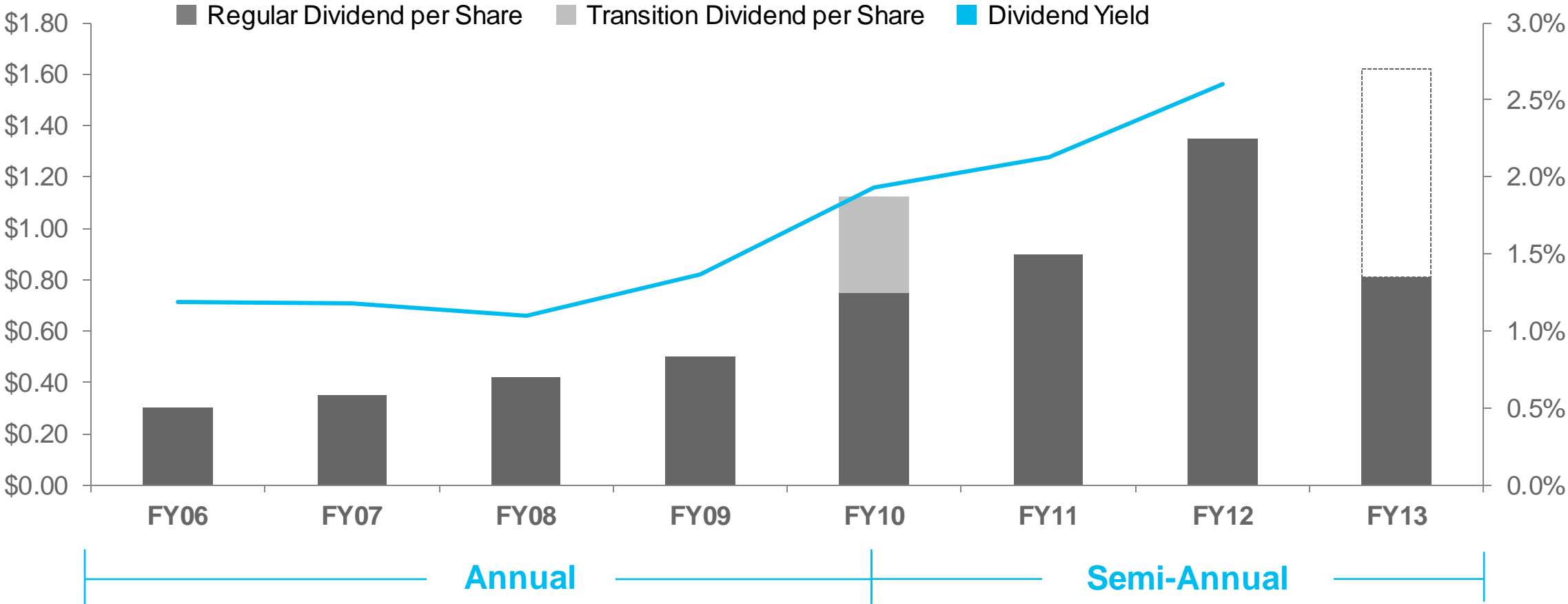


Strong Balance Sheet and Cash Flow:
Continue to Return a Substantial Portion of our Cash
to Shareholders through Buybacks and Dividends
**Fiscal 2013: Return a Minimum of \$3.3B to
Shareholders through Repurchases and Dividends**

Strong Balance Sheet and Cash Flow Dividend



FY06-FY13: Dividend per Share Trend

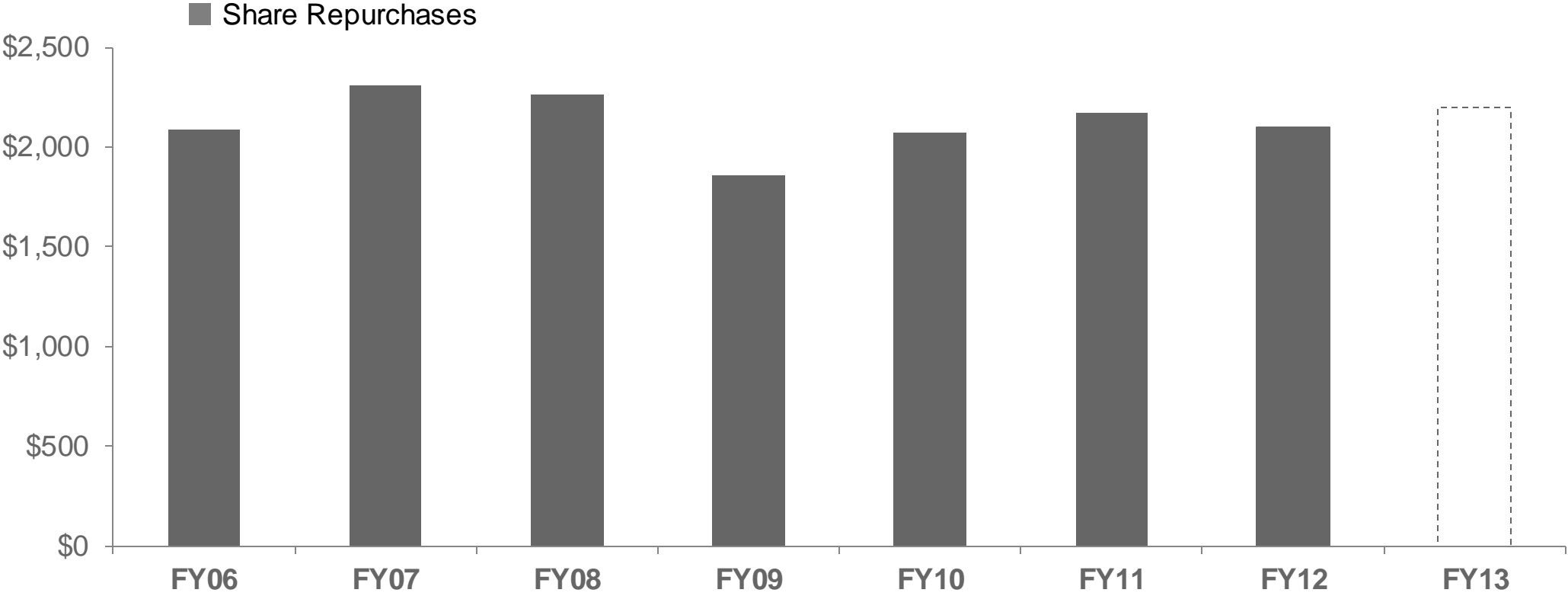


Strong Balance Sheet and Cash Flow

Share Repurchases



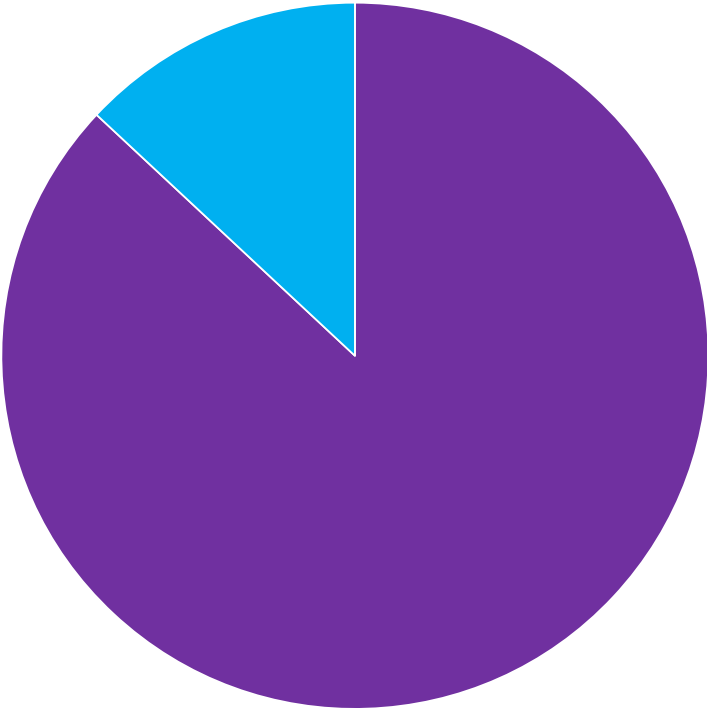
FY06-FY13: Share Repurchase Trend



How We Think About Responsible Capital Allocation

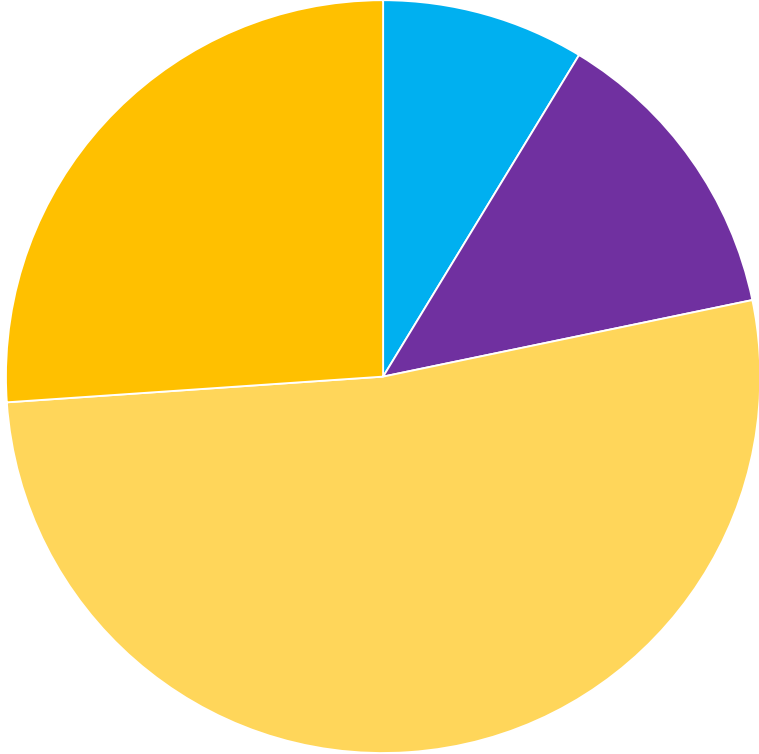


Normalized Capital Generation



- Operating Cash Flow
- Proceeds from Share Issuances to Employees

Normalized Capital Allocation



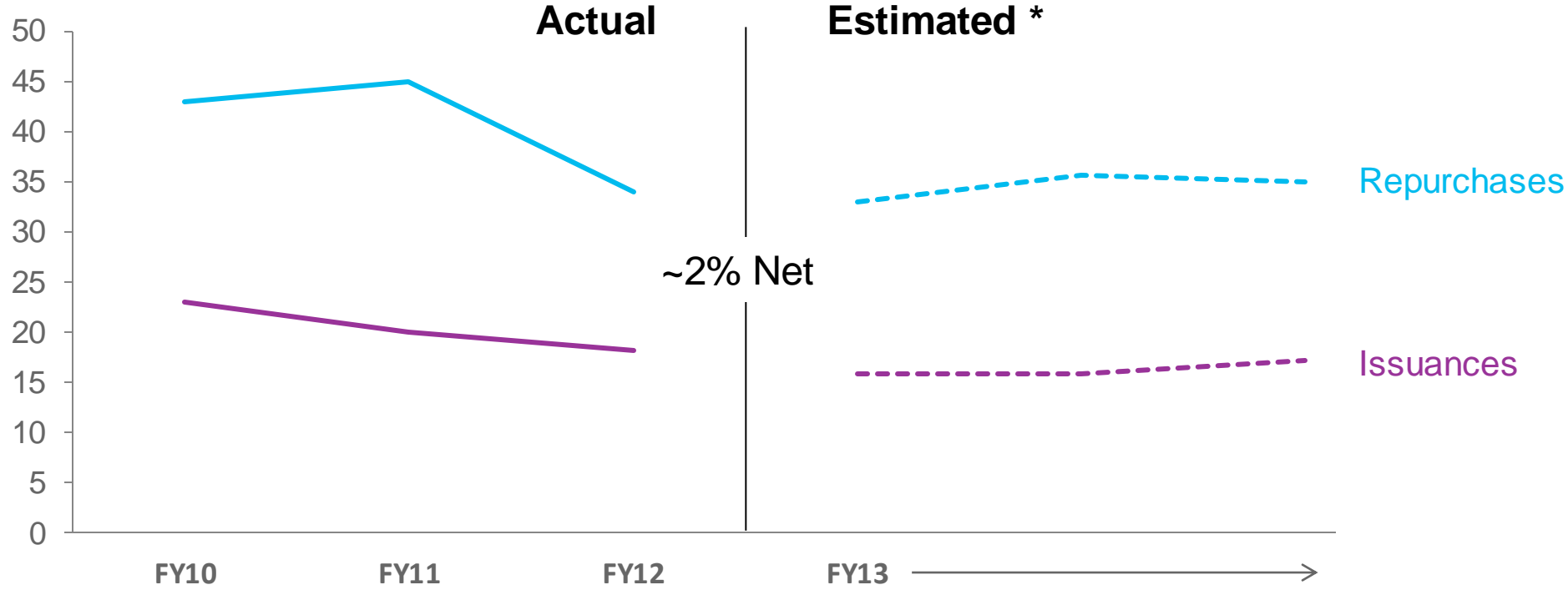
- Capital Expenditures
- Share Repurchases
- Acquisitions
- Dividends

Responsible Capital Allocation Share Issuances and Repurchases



Impact of Share Repurchases and Issuances on Weighted Average Diluted Shares Outstanding

Impact on Weighted
Average Diluted
Shares Outstanding



* Assumes current Capital Allocation strategy.

Responsible Capital Allocation Equity Programs



- Employee Purchase Programs Capped
- Directed to Senior Executives
- Awards are Discretionary Based on Achieving Financial Goals
- Awards are U.S. Dollar Denominated
- Proactive Management to Avoid Dilution

Financial Goals



Revenue Growth (Local Currency):

Grow Faster than the Market

Fiscal 2013: 5 to 8% growth in local currency



Earnings Per Share Growth:

Achieve Double-Digit Growth

Fiscal 2013: 10 to 12% growth



Strong Balance Sheet and Cash Flow:

Continue to Return a Substantial Portion of our Cash to Shareholders through Buybacks and Dividends

Fiscal 2013: Return a Minimum of \$3.3B to Shareholders through Repurchases and Dividends