

Strong results, benefiting from focused investments to rotate our business to new, high-growth areas

TOTAL NET REVENUES



\$8.4B

⬆️ **increase of 9% in USD**
and 10% in local currency

GEOGRAPHIC REGIONS

Revenues and Growth in Local Currency



North America

↑ **11%**
\$4.02B

Europe

↑ **12%**
\$2.95B

Growth Markets

↑ **6%**
\$1.47B

OPERATING GROUPS

Revenues and Growth in Local Currency



Communications,
Media & Technology

↑ **8%**
\$1.71B

Financial Services

↑ **12%**
\$1.80B

Health &
Public Service

↑ **12%**
\$1.54B

Products

↑ **16%**
\$2.16B

Resources

↑ **1%**
\$1.22B

EPS

↑ **\$1.41** ⬆️ **8% increase**
from adjusted Q3 FY15*

*Q3 FY15 adjusted EPS excludes pension settlement charge (\$0.06 per share)



RETURNING CASH TO SHAREHOLDERS



Strong free cash flow

\$1.50B

on track for full-year FY16 guidance

Share repurchases

\$1.97B

year-to-date FY16

Semi-annual cash dividend paid

\$1.10 per share

total dividend payments for the fiscal year of \$2.20 per share, or **\$1.44B**

OPERATING MARGIN

↑ **15.5%** ⬆️ **10 bps increase**
from adjusted Q3 FY15*

*Q3 FY15 adjusted operating margin excludes \$64M pension settlement charge



THE "NEW"- DIGITAL, CLOUD, SECURITY SERVICES



Approx. **40%**

of Q3 revenues,
strong double-digit growth

BUSINESS DIMENSIONS

Revenue Growth in Local Currency



Strategy/
Consulting

strong double-digit growth

Application
Services

high single-digit growth

Operations

double-digit growth

NEW BOOKINGS



\$9.1B

strong new bookings

