

NEW BOOKINGS TREND

Q2 FY17

Quarter Ending New Bookings from November 30, 2015 to February 28, 2017

(in billions of U.S. dollars)

(Unaudited)

Type of Work	FY2016										FY2017			
	Q1	% of Total	Q2	% of Total	Q3	% of Total	Q4	% of Total	Full Year	% of Total	Q1	% of Total	Q2	% of Total
Consulting	\$4.42	57%	\$5.01	52%	\$4.93	54%	\$4.81	53%	\$19.16	54%	\$4.88	59%	\$4.63	50%
Outsourcing	3.32	43%	4.54	48%	4.19	46%	4.18	47%	16.23	46%	3.44	41%	4.56	50%
Total	\$7.74	100%	\$9.55	100%	\$9.12	100%	\$8.99	100%	\$35.39	100%	\$8.32	100%	\$9.19	100%

