

ACCENTURE PLC
RECONCILIATION OF NON-GAAP MEASURES
(in millions of US Dollars, except per share amounts)
(Unaudited)

	Year Ended August 31, 2017		
	As Reported (GAAP)	Pension Settlement Charge ⁽¹⁾	Adjusted (Non-GAAP)
Operating Income	\$ 4,633	\$ 510	\$ 5,142
Operating Margin	13.3%		14.8%
Income before income taxes	\$ 4,616	\$ 510	\$ 5,126
Provision for income taxes	\$ 981	\$ 198	\$ 1,179
Net income	\$ 3,635	\$ 312	\$ 3,947
Effective tax rate	21.3%		23.0%
Diluted earnings per share	\$ 5.44	\$ 0.47	\$ 5.91

May not total due to rounding

(1) Represents pension settlement charge related to the termination of our U.S. pension plan.

	Year Ended August 31, 2016		
	As Reported (GAAP)	Gain on Sale of Businesses ⁽¹⁾	Adjusted (Non-GAAP)
Income before income taxes	\$ 5,604	\$ (849)	\$ 4,755
Provision for income taxes	\$ 1,254	\$ (104)	\$ 1,150
Net income	\$ 4,350	\$ (745)	\$ 3,605
Effective tax rate	22.4%		24.2%
Diluted earnings per share	\$ 6.45	\$ (1.11)	\$ 5.34

May not total due to rounding

(1) Represents gain on the sale of businesses related to the divestiture of Navitaire and the partial divestiture of Duck Creek Technologies.

ACCENTURE PLC
RECONCILIATION OF FREE CASH FLOW TO NET INCOME RATIO
For the Twelve Months Ended August 31, 2017
(in millions of US Dollars)
(Unaudited)

Year Ended August 31, 2017

Reported View:

Operating Cash Flow	4,973
Property and Equipment Additions	(516)
Free Cash Flow	4,457
Net Income - GAAP	3,635
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Free Cash Flow to Net Income - GAAP	1.2

Adjusted View:

Pension Settlement Charge, net of tax	312
Net Income - Adjusted	3,947
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Free Cash Flow Net Income - Adjusted	1.1

Note:

For fiscal 2018, the company expects operating cash flow to be in the range of \$5.2 billion to \$5.5 billion; property and equipment additions to be \$600 million; and free cash flow to be in the range of \$4.6 billion to \$4.9 billion.

ACCENTURE PLC
RECONCILIATION OF NON-GAAP MEASURES

Net Revenues. Percentage changes in revenues before reimbursements (“net revenues”) on a local currency basis. Financial results in local currency are calculated by restating current-period activity into U.S. dollars using the comparable prior-year period’s foreign currency exchange rates. This approach is used for all results where the functional currency is not the U.S. dollar. Accenture’s management believes that information regarding changes in its net revenues that excludes the effect of fluctuations in foreign currency exchange rates facilitates meaningful comparison of its net revenues before reimbursements.

Earnings per Share. Earnings per share for fiscal 2016, excluding gains on the sale of businesses; and earnings per share and operating margin for fiscal 2017, excluding a pension settlement charge. Accenture’s management believes that information regarding the effects of the gains on the sale of businesses and the pension settlement charge facilitates understanding as to both the impact of these items and the company’s operating performance.

Additionally, Accenture’s fiscal 2018 outlook excludes the impact of a \$137 million charge, or \$0.21 per share, related to the enactment of the U.S. Tax Cuts and Jobs Act.

Free Cash Flow. Free cash flow (defined as operating cash flow net of property and equipment additions). Accenture’s management believes that this information provides meaningful additional information regarding the Company’s liquidity.

While Accenture’s management believes that this non-GAAP financial information is useful in evaluating Accenture’s operations, this information should be considered as supplemental in nature and not as a substitute for the related financial information prepared in accordance with GAAP.