

Strong results, benefitting from our continued rotation to new, high-growth areas including digital-, cloud- and security-related services

## TOTAL NET REVENUES



# \$8.5B

⬆️ increase of 7% in local currency and 6% in USD

## GEOGRAPHIC REGIONS

Revenues and Growth in Local Currency



North America

↑ **6%**  
\$4.0B

Europe

↑ **7%**  
\$2.9B

Growth Markets

↑ **10%**  
\$1.6B

## OPERATING GROUPS

Revenues and Growth in Local Currency



Communications, Media & Technology

↑ **4%**  
\$1.7B

Financial Services

↑ **6%**  
\$1.8B

Health & Public Service

↑ **5%**  
\$1.5B

Products

↑ **17%**  
\$2.3B

Resources

↓ **-2%**  
\$1.2B

## EPS

**\$1.58** ⬆️ 23% increase



includes \$0.18 positive impact from lower tax rate in the quarter

## RETURNING CASH TO SHAREHOLDERS



Strong free cash flow

**\$1.0B**

Share repurchases

**\$588M**

Semi-annual cash dividend paid Nov. 2016

**\$1.21 per share**

increase of \$0.11 per share or 10% over our semi-annual dividend paid in May 2016

## OPERATING MARGIN

**15.6%** ⬆️ 40 bps increase from Q1 FY16



## BUSINESS DIMENSIONS

Revenue Growth in Local Currency



Strategy/ Consulting

mid-single-digit growth

Application Services

mid-single-digit growth

Operations

double-digit growth

## "THE NEW" – DIGITAL, CLOUD, SECURITY SERVICES



More than **40%**

of revenues strong double-digit growth

## NEW BOOKINGS



**\$8.3B**

⬆️ increase of 9% in local currency

