

Strong first-half performance and continued rotation to “the New” position us well to deliver on full-year business outlook

TOTAL NET REVENUES



\$16.8B

⬆️ **increase of 7% in local currency** and 5% in USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency



North America

5%
\$7.9B

Europe

7%
\$5.8B

Growth Markets

10%
\$3.1B

OPERATING GROUPS

Net Revenues and Growth in Local Currency



Communications, Media & Technology

3%
\$3.3B

Financial Services

7%
\$3.6B

Health & Public Service

4%
\$3.0B

Products

16%
\$4.6B

Resources

-2%
\$2.3B

EPS

\$2.91 ⬆️ **11% increase** on an adjusted basis*

* After adjusting Q2 YTD FY16 GAAP EPS of \$3.36 to exclude gain on the sale of Navitaire of \$0.74 per share.



RETURNING CASH TO SHAREHOLDERS



Strong free cash flow

\$1.0B
Year-to-date FY17

Share repurchases

\$1.4B
Year-to-date FY17

Semi-annual cash dividend declared March 2017

\$1.21
per share

brings total YTD dividends to \$2.42 per share, a 10% increase over the prior year

OPERATING MARGIN

14.7% ⬆️ **20bps increase** from Q2 YTD FY16



BUSINESS DIMENSIONS

Revenue Growth in Local Currency



Strategy/ Consulting

mid-single-digit growth

Application Services

mid-single-digit growth

Operations

double-digit growth

“THE NEW”- DIGITAL, CLOUD, SECURITY SERVICES



More than **45%**

of revenues **strong double-digit growth**

NEW BOOKINGS



\$17.5B

strong new bookings



Strong results, reflecting continued rotation to new, high-growth areas including digital-, cloud- and security-related services

TOTAL NET REVENUES



\$8.3B

⬆️ increase of 6% in local currency and 5% in USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency



North America

↑ **4%**
\$4.0B

Europe

↑ **7%**
\$2.8B

Growth Markets

↑ **9%**
\$1.5B

OPERATING GROUPS

Net Revenues and Growth in Local Currency



Communications, Media & Technology

↑ **1%**
\$1.6B

Financial Services

↑ **8%**
\$1.8B

Health & Public Service

↑ **2%**
\$1.5B

Products

↑ **15%**
\$2.3B

Resources

↓ **-1%**
\$1.1B

EPS

\$1.33 ⬇️ 1% decrease on an adjusted basis*

* After adjusting Q2 FY16 GAAP EPS of \$2.08 to exclude gain on the sale of Navitaire of \$0.74 per share.



RETURNING CASH TO SHAREHOLDERS



Strong free cash flow

\$1.0B
Year-to-date FY17

Share repurchases

\$1.4B
Year-to-date FY17

Semi-annual cash dividend declared March 2017

\$1.21
per share

increase of \$0.11 per share or 10% over our semi-annual dividend paid in May 2016

OPERATING MARGIN

13.7% ➡️ unchanged from Q2 FY16



BUSINESS DIMENSIONS

Revenue Growth in Local Currency



Strategy/ Consulting

low single-digit growth

Application Services

mid-single-digit growth

Operations

double-digit growth

"THE NEW" - DIGITAL, CLOUD, SECURITY SERVICES



More than **45%**

of revenues strong double-digit growth

NEW BOOKINGS



\$9.2B

strong new bookings

