

Strong and broad-based growth ahead of the market, reflecting our continued rotation to “the New”

## TOTAL NET REVENUES

# \$9.5B

⬆️ increase of 10% in local currency and 12% in USD

## GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency

North America

↑ **7%**  
\$4.3B

Europe

↑ **11%**  
\$3.4B

Growth Markets

↑ **16%**  
\$1.8B

## OPERATING GROUPS

Net Revenues and Growth in Local Currency

Communications,  
Media & Technology



\$1.9B

Financial Services



\$2.1B

Health &  
Public Service



\$1.6B

Products



\$2.6B

Resources



\$1.3B

## EPS

# \$1.79

⬆️ 13% increase

## RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

# \$872M

Share repurchases

# \$563M

Semi-annual cash dividend paid Nov. 2017

# \$1.33

  
per share

increase of \$0.12 per share or 10% over our semi-annual dividend paid in May 2017

## OPERATING MARGIN

# 15.6%

unchanged from Q1 FY17

## BUSINESS DIMENSIONS

Revenue Growth in Local Currency

Strategy/  
Consulting

mid-single-digit growth

Application  
Services

double-digit growth

Operations

double-digit growth

## “THE NEW” – DIGITAL, CLOUD, SECURITY SERVICES

Approximately

# 55%

of revenues  
strong double-digit growth

## NEW BOOKINGS

# \$10.0B

strong new bookings