

Strong results, reflecting broad-based, double-digit growth and continued rotation to digital, cloud and security services

TOTAL NET REVENUES

\$9.6B

⬆️ increase of 10% in local currency and 15% in USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency

North America

↑ **8%**
\$4.3B

Europe

↑ **10%**
\$3.5B

Growth Markets

↑ **15%**
\$1.8B

OPERATING GROUPS

Net Revenues and Growth in Local Currency

Communications,
Media & Technology



\$1.9B

Financial Services



\$2.0B

Health &
Public Service



\$1.6B

Products



\$2.6B

Resources



\$1.3B

EPS (Adjusted)

\$1.58

⬆️ 19% increase
on an adjusted basis*

*After adjusting Q2 FY18 GAAP EPS of \$1.37 to exclude a charge related to U.S. tax law changes of \$0.21 per share

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$791M

Share repurchases

\$804M

Semi-annual cash dividend declared
March 2018

\$1.33

per share

increase of \$0.12 per share
or 10% over our semi-annual
dividend paid in May 2017

OPERATING MARGIN

13.4%

⬆️ 30 bps decline
from Q2 FY17

BUSINESS DIMENSIONS

Revenue Growth in Local Currency

Strategy/
Consulting

mid-single-digit growth

Application
Services

double-digit growth

Operations

high single-digit growth

"THE NEW" – DIGITAL, CLOUD, SECURITY SERVICES

More than

55%

of revenues
strong double-digit growth

NEW BOOKINGS

\$10.3B

strong new bookings

Strong first-half growth ahead of the market, driven by “the New,” positions us well to deliver another excellent year

TOTAL NET REVENUES

\$19.1B

⬆️ increase of 10% in local currency and 14% in USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency

North America



Europe



Growth Markets



OPERATING GROUPS

Net Revenues and Growth in Local Currency

Communications, Media & Technology



Financial Services



Health & Public Service



Products



Resources



EPS (Adjusted)

\$3.37

⬆️ 16% increase on an adjusted basis*

*After adjusting Q2 YTD FY18 GAAP EPS of \$3.16 to exclude a charge related to U.S. tax law changes of \$0.21 per share

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$1.7B

Share repurchases

\$1.4B

Semi-annual cash dividend declared March 2018

\$1.33

per share

brings total YTD dividends to \$2.66 per share, a 10% increase over the prior year

OPERATING MARGIN

14.5%

⬆️ 20 bps decline from Q2 YTD FY17

BUSINESS DIMENSIONS

Revenue Growth in Local Currency

Strategy/ Consulting mid-single-digit growth

Application Services double-digit growth

Operations double-digit growth

“THE NEW” – DIGITAL, CLOUD, SECURITY SERVICES

More than **55%** of revenues strong double-digit growth

NEW BOOKINGS

\$20.2B

strong new bookings