

Very strong results, with broad-based, double-digit growth driven by continued investment in new, high-growth areas

TOTAL NET REVENUES

\$10.3B

⬆️ increase of 11% in local currency and 16% in USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency

North America

↑ **11%**
\$4.6B

Europe

↑ **9%**
\$3.7B

Growth Markets

↑ **17%**
\$2.0B

OPERATING GROUPS

Net Revenues and Growth in Local Currency

Communications,
Media & Technology



\$2.1B

Financial Services



\$2.1B

Health &
Public Service



\$1.7B

Products



\$2.8B

Resources



\$1.5B

EPS (Adjusted)

\$1.79

⬆️ 18% increase on an adjusted basis*

*After adjusting Q3 FY18 GAAP EPS of \$1.60 to exclude impact of tax law changes of \$0.19 per share, and adjusting Q3 FY17 GAAP EPS of \$1.05 to exclude pension settlement charge of \$0.47 per share

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$1.8B

Share repurchases

\$720M

Semi-annual cash dividend paid May 2018

\$1.33 per share

increase of \$0.12 per share or 10% over our semi-annual dividend paid in May 2017

OPERATING MARGIN

15.7%

⬆️ 20 bps increase from Q3 FY17 on an adjusted basis*

*After adjusting Q3 FY17 GAAP operating margin of 9.8% to exclude pension settlement charge (570 basis points)

BUSINESS DIMENSIONS

Revenue Growth in Local Currency

Strategy/
Consulting

high single-digit growth

Application
Services

double-digit growth

Operations

double-digit growth

"THE NEW" – DIGITAL, CLOUD, SECURITY SERVICES

Approximately

60%

of revenues
strong double-digit growth

NEW BOOKINGS

\$11.7B

strong new bookings

Strong and balanced year-to-date performance reflects continued successful execution of our growth strategy

TOTAL NET REVENUES

\$29.4B

⬆️ increase of 10% in local currency and 14% in USD

GEOGRAPHIC REGIONS

Net Revenues and Growth in Local Currency

North America



Europe



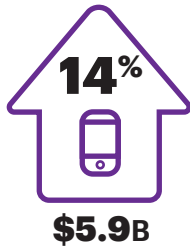
Growth Markets



OPERATING GROUPS

Net Revenues and Growth in Local Currency

Communications,
Media & Technology



Financial Services



Health &
Public Service



Products



Resources



EPS (Adjusted)

\$5.16

⬆️ 16% increase on an adjusted basis*

*After adjusting Q3 YTD FY18 GAAP EPS of \$4.76 to exclude impact of tax law changes of \$0.40 per share, and adjusting Q3 YTD FY17 GAAP EPS of \$3.96 to exclude pension settlement charge of \$0.47 per share

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$3.5B

Share repurchases

\$2.1B

Cash dividends paid

\$2.66

per share

10% increase over the prior year; semi-annual dividends of \$1.33 per share paid in Nov. 2017 and May 2018

OPERATING MARGIN

14.9%

⬆️ 10 bps decline from Q3 YTD FY17 on an adjusted basis*

*After adjusting Q3 YTD FY17 GAAP operating margin of 13.0% to exclude pension settlement charge (200 basis points)

BUSINESS DIMENSIONS

Revenue Growth in Local Currency

Strategy/
Consulting

mid-single-digit growth

Application
Services

double-digit growth

Operations

double-digit growth

"THE NEW"— DIGITAL, CLOUD, SECURITY SERVICES

More than

55%

of revenues
strong double-digit growth

NEW BOOKINGS

\$32.0B

strong new bookings