

Record performance reflects continued above-market growth and very strong profitability, driving superior shareholder value

TOTAL REVENUES

\$43.2B

⬆️ increase of 8.5% in local currency and 5% in USD

GEOGRAPHIC REGIONS

Revenues and Growth in Local Currency

North America



Europe



Growth Markets



OPERATING GROUPS

Revenues and Growth in Local Currency

Communications,
Media & Technology



Financial Services



Health &
Public Service



Products



Resources



EPS

\$7.36

⬆️ 9% increase on an adjusted basis*

*After adjusting FY18 GAAP EPS of \$6.34 to exclude charges related to tax law changes of \$0.40 per share

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$6.0B

free cash flow to net income ratio of 1.2

Share repurchases

\$2.7B

Cash dividends paid

\$1.9B

\$2.92 per share, a 10% increase over prior-year dividends

OPERATING MARGIN

14.6%

⬆️ 20 bps increase from FY18

BUSINESS DIMENSIONS*

Approx. FY19 revenues

	Revenues (\$ USD)	% of Revenues	Est'd % Growth in Local Currency
Strategy & Consulting	\$14B	32%	High single-digit
Technology Services	\$24B	55%	High single-digit
Operations	\$6B	14%	Double-digit
TOTAL	\$43B	100%	8.5%

* In Q1 FY19, Application Services was renamed Technology Services and updated to include Infrastructure Outsourcing, which was previously categorized within Operations

"THE NEW" – DIGITAL, CLOUD, SECURITY SERVICES

Approx. FY19 revenues

\$28B*

approx. 65% of revenues about 20% growth in local currency

	Revenues (\$ USD)	% of Revenues
Digital	\$21B	49%
Cloud	\$11B	25%
Security	\$2.5B	6%

* Revenues for "the New" include Digital-, Cloud- and Security-related services, net of estimated overlap

NEW BOOKINGS

\$45.5B

strong new bookings

Very strong results demonstrate continued excellent demand in “the New,” driven by the successful execution of our growth strategy

TOTAL REVENUES

\$11.1B

⬆️ increase of 7.2% in local currency and 5% in USD

GEOGRAPHIC REGIONS

Revenues and Growth in Local Currency

North America

↑ **8%**
\$5.2B

Europe

↑ **4%**
\$3.6B

Growth Markets

↑ **12%**
\$2.3B

OPERATING GROUPS

Revenues and Growth in Local Currency

Communications,
Media & Technology



\$2.2B

Financial Services



\$2.1B

Health &
Public Service



\$1.9B

Products



\$3.1B

Resources



\$1.7B

EPS

\$1.74 ⬆️ 10% increase

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$1.9B

Share repurchases

\$407M

Quarterly cash dividend declared in September 2019

\$0.80
per share

Increase of \$0.07 per share or 10% over the equivalent quarterly rate of previous semi-annual dividend

OPERATING MARGIN

14.2% ⬆️ 20 bps increase from Q4 FY18

BUSINESS DIMENSIONS*

Revenue Growth in Local Currency

Strategy/
Consulting

mid single-digit growth

Technology
Services

high single-digit growth

Operations

double-digit growth

“THE NEW” – DIGITAL, CLOUD, SECURITY SERVICES

Approximately

65%

of revenues
strong double-digit growth

NEW BOOKINGS

\$12.9B

record new bookings

* In Q1 FY19, Application Services was renamed Technology Services and updated to include Infrastructure Outsourcing, which was previously categorized within Operations

Results in FY19 and comparisons with FY18 reflect the adoption of new accounting standards for revenues, pension costs and taxes. Accenture discloses information about its business dimensions and components of “the New” to provide additional insights into the company’s business. Revenues for business dimensions and “the New” are approximate, require judgment to allocate revenues for arrangements with multiple offerings and may be modified to reflect periodic changes to the definitions of the business dimensions and “the New.” For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture’s fiscal year 2019 fourth quarter news release issued on September 26, 2019, which accompanies this presentation and is available at investor.accenture.com.