

Broad-based double-digit growth across geographies, industries and services with strong profitability

TOTAL REVENUES

\$15.4B

⬆️ **increase of 22.4%**
in local currency
and 15% in USD

GEOGRAPHIC MARKETS Revenues and Growth in Local Currency



North America



Europe



Growth Markets

INDUSTRY GROUPS*

Revenues and Growth in Local Currency

Communications,
Media & Technology



Financial Services



Health &
Public Service



Products



Resources



*Updated for movement of Aerospace and Defense from Communications, Media & Technology to Products

EPS

\$2.60

⬆️ **18% increase**

RETURNING CASH TO SHAREHOLDERS

Free
cash flow

\$3.6B

Share repurchases

\$605M

Quarterly cash
dividend declared
in September 2022

\$1.12

per share

Increase of \$0.15 per share
or 15% over our previous quarterly
dividend declared in June 2022

Dividends paid

\$614M

OPERATING MARGIN

14.7%

⬆️ **10bps increase**

SERVICES

Revenue Growth in Local Currency

Strategy &
Consulting

double-digit
growth

Technology

very strong
double-digit growth

Operations

strong double-digit
growth

HIGHLIGHTS OF STRATEGIC PRIORITIES

Revenue Growth in Local Currency
(includes overlap)

Cloud

very strong
double-digit
growth

Song*

double-
digit growth

*formerly Interactive

Industry X

very strong
double-digit
growth

Security

very strong
double-digit
growth

NEW BOOKINGS

\$18.4B

Book-to-bill 1.2
22% increase in USD
31% increase in local currency

Outstanding performance with profitable growth at scale driving significant market share gains

TOTAL REVENUES

\$61.6B

record increase of 26% in local currency and 22% in USD

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EPS

\$10.71

22% increase on an adjusted basis*

*After adjusting FY21 GAAP EPS of \$9.16 to exclude gains on an investment of \$0.36 per share

RETURNING CASH TO SHAREHOLDERS

Record free cash flow

\$8.8B

Free cash flow to net income ratio of 1.3

Share repurchases

\$4.1B

Total cash returned

\$6.6B

Cash dividends paid

\$2.5B

\$3.88 per share, a 10% increase over prior-year dividends

OPERATING MARGIN

15.2%

10 bps increase

SERVICES

Approximate FY22 Revenues

	Revenues (\$ USD)	% of Revenues	Est'd % Growth in Local Currency
Strategy & Consulting	\$15B	24%	22%
Technology	\$38B	62%	30%
Operations	\$9B	14%	19%
Total	\$62B	100%	26%

HIGHLIGHTS OF STRATEGIC PRIORITIES

Approximate FY22 Revenues (includes overlap)

	Revenues (\$ USD)	Est'd Growth in Local Currency	Revenues (\$ USD)	Est'd Growth in Local Currency	
Cloud	\$26B	48%	Song*	\$16B	19%
Industry X	\$7B	38%	Security	\$6B	45%

*Updated definition in connection with our rebranding from Interactive to Song. Song revenues for FY21 would have been \$14B

NEW BOOKINGS

\$71.7B

Book-to-bill 1.2
21% increase in USD
25% in local currency