

Q3 FY24 Performance

Growth in new bookings reflects strategy to lead reinvention for clients



Total Revenues

\$16.5B

Increase of 1.4% in local currency and decrease of 1% in USD

Geographic Markets** (Revenues and Growth in Local Currency)

↑ 1%

\$7.8B
North America

↓ 2%

\$5.8B
EMEA

↑ 8%

\$2.9B
Growth Markets

Industry Groups (Revenues and Growth in Local Currency)

Communications, Media & Technology

↓ 1%
\$2.8B

Financial Services

↓ 5%
\$2.9B

Health & Public Service

↑ 9%
\$3.5B

Products

↑ 2%
\$5.0B

Resources

↑ 3%
\$2.3B

EPS (Adjusted)

\$3.13

↓ 2% decrease*

*After adjusting Q3 FY24 GAAP EPS of \$3.04 to exclude business optimization costs of \$0.08 per share and Q3 FY23 GAAP EPS of \$3.15 to exclude business optimization costs of \$0.42 per share and an investment gain of \$0.38 per share. On a GAAP basis Q3 FY24 EPS decreased 3%.

Operating Margin (Adjusted)

16.4%

↑ 10 bps increase*

*After adjusting Q3 FY24 GAAP operating margin of 16.0% and Q3 FY23 GAAP operating margin of 14.2% to exclude business optimization costs of 40 bps and 210 bps, respectively. On a GAAP basis Q3 FY24 EPS increased 180 bps.

Services

Revenue Growth in Local Currency

Strategy & Consulting	low single-digit growth
Technology	low single-digit growth
Operations	flat

Returning Cash to Shareholders

Free Cash Flow

\$3.0B

Share Repurchases

\$1.4B

Quarterly cash dividend declared in June 2024

\$1.29
Per Share

Increase of \$0.17 per share or 15% over the quarterly dividend rate in fiscal year 2023

Dividends Paid

\$811M

Highlights of Strategic Priorities

Revenue Growth in Local Currency (Includes overlap)

Cloud
high single-digit growth

Song
mid single-digit growth

Industry X
high single-digit growth

Security
very strong double-digit growth

New Bookings

\$21.1B

Book-to-bill 1.3

26% increase in local currency
22% increase in USD

**Effective September 1, 2023, we revised the reporting of our geographic markets for the movement of our Middle East and Africa market units from Growth Markets to Europe, and the Europe market is now referred to as our EMEA (Europe, Middle East and Africa) geographic market.

To learn more about how we create value for all the stakeholders we serve, please visit the Accenture 360° Value Reporting Experience (www.accenture.com/reportingexperience). Accenture discloses information about its Services and Strategic Priorities to provide additional insights into the company's business. Revenues for Services and Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Judgment is required to allocate revenues for client arrangements with multiple offerings into individual Services. Revenues for Strategic Priorities overlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2024 third quarter news release on June 20, 2024, which accompanies this presentation and is available at investor.accenture.com.

Q3 YTD FY24 Performance

Record new bookings with continued EPS growth and significant cash return to shareholders



Total Revenues

\$48.5B

Increase of 1% in local currency and USD

Geographic Markets** (Revenues and Growth in Local Currency)

→ **0%**

\$22.8B
North America

↓ **1%**

\$17.2B
EMEA

↑ **6%**

\$8.5B
Growth Markets

Industry Groups (Revenues and Growth in Local Currency)

Communications, Media & Technology

↓ **6%**
\$8.1B

Financial Services

↓ **4%**
\$8.7B

Health & Public Service

↑ **10%**
\$10.2B

Products

↑ **1%**
\$14.6B

Resources

↑ **4%**
\$6.8B

EPS (Adjusted)

\$9.16

↑ **2% increase***

*After adjusting Q3 YTD FY24 GAAP EPS of \$8.77 to exclude business optimization costs of \$0.39 per share and Q3 YTD FY23 GAAP EPS of \$8.62 to exclude business optimization costs of \$0.72 per share and an investment gain of \$0.38 per share. On a GAAP basis, Q3 YTD FY24 EPS increased 2%.

Operating Margin (Adjusted)

15.6%

→ **flat***

*After adjusting Q3 YTD FY24 GAAP operating margin of 14.9% and Q3 YTD FY23 GAAP operating margin of 14.3% to exclude business optimization costs of 70 bps and 130 bps, respectively. On a GAAP basis Q3 YTD FY24 operating margin increased 60 bps.

Services

Revenue Growth in Local Currency

Strategy & Consulting	low single-digit decline
Technology	low single-digit growth
Operations	flat

Returning Cash to Shareholders

Free Cash Flow

\$5.4B

Share Repurchases

\$3.9B

Dividends Paid

\$2.4B

Cash dividends

\$3.87
Per Share

Increase of 15% over the quarterly dividend rate in fiscal year 2023

Highlights of Strategic Priorities

Revenue Growth in Local Currency (Includes overlap)

Cloud double-digit growth	Song mid single-digit growth
Industry X double-digit growth	Security very strong double-digit growth

New Bookings

\$61.1B

Book-to-bill 1.3

11% increase in local currency
10% increase in USD

**Effective September 1, 2023, we revised the reporting of our geographic markets for the movement of our Middle East and Africa market units from Growth Markets to Europe, and the Europe market is now referred to as our EMEA (Europe, Middle East and Africa) geographic market.

To learn more about how we create value for all the stakeholders we serve, please visit the Accenture 360° Value Reporting Experience (www.accenture.com/reportingexperience). Accenture discloses information about its Services and Strategic Priorities to provide additional insights into the company's business. Revenues for Services and Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Judgment is required to allocate revenues for client arrangements with multiple offerings into individual Services. Revenues for Strategic Priorities overlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2024 third quarter news release on June 20, 2024, which accompanies this presentation and is available at investor.accenture.com.