

Q3 FY25 Performance



Broad-based revenue growth across geographic markets, industry groups and types of work with strong margin expansion and EPS growth

Total Revenues

\$17.7B

Increase of 7% in local currency and 8% in USD

Geographic Markets **

(Revenues and Growth in Local Currency)

↑9% \$9.0B Americas ↑6% \$6.2B EMEA ↑4% \$2.5B Asia Pacific

Industry Groups (Revenues and Growth in Local Currency)

Communications,
Media & Technology

↑5% \$2.9B

Financial Services

↑13% \$3.3B

Health & Public Service

↑7% \$3.8B

Products

↑7% \$5.3B

Resources

↑4% \$2.4B

Earnings per Share

\$3.49

↑ 12% increase
on an adjusted basis*

*After adjusting Q3 FY24 GAAP EPS of \$3.04 to exclude business optimization costs of \$0.08 per share. On a GAAP basis Q3 FY25 EPS increased 15%.

Type of Work

(Revenues and Growth in Local Currency)

Consulting

↑6%
\$9.0B

Managed Services

↑9%
\$8.7B

Highlights of Strategic Priorities

(Revenue Growth in Local Currency (includes overlap))

Cloud	strong double-digit growth
Industry X	high single-digit growth
Security	strong double-digit growth
Song	mid single-digit growth

Operating Margin

16.8%

↑ 40 bps increase
on an adjusted basis*

*After adjusting Q3 FY24 GAAP operating margin of 16.0% to exclude business optimization costs of 40 bps. On a GAAP basis, Q3 FY25 operating margin increased 80 bps.

Returning Cash to Shareholders

Free Cash Flow

\$3.5B

Share Repurchases

\$1.8B

Dividends Paid

\$924M

Quarterly cash dividend declared in June 2025

\$1.48

Per share

Increase of \$0.19 per share or 15% over the quarterly dividend rate in fiscal year 2024

New Bookings

\$19.7B

Book-to-bill of 1.1
7% decrease in local currency and 6% in USD

To learn more about how we create value please visit the [Accenture 360° Value Reporting Experience](#)

**During the first quarter of fiscal 2025, our Latin America market unit moved from Growth Markets to North America. With this change, North America became the Americas market and Growth Markets became the Asia Pacific market.

Accenture discloses information about its Strategic Priorities to provide additional insights into the company's business. Revenues for Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Revenues for Strategic Priorities overlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2025 third quarter news release on June 20, 2025, which accompanies this presentation and is available at investor.accenture.com.

Q3 YTD FY25 Performance



Strong revenue, EPS growth and free cash flow with continued market share gains

Total Revenues

\$52.1B

Increase of 8% in local currency and 7% in USD

Geographic Markets **

(Revenues and Growth in Local Currency)

↑10%

\$26.3B

Americas

↑7%

\$18.4B

EMEA

↑3%

\$7.4B

Asia Pacific

Industry Groups

(Revenues and Growth in Local Currency)

Communications,
Media & Technology

↑6%

\$8.5B

Financial Services

↑9%

\$9.5B

Health & Public Service

↑10%

\$11.2B

Products

↑8%

\$15.8B

Resources

↑5%

\$7.1B

Earnings per Share

\$9.90

↑ 8% increase on an adjusted basis*

*After adjusting Q3 YTD FY24 GAAP EPS of \$8.77 to exclude business optimization costs of \$0.39 per share. On a GAAP basis Q3 YTD FY25 EPS increased 13%.

Operating Margin

15.7%

↑ 10 bps increase on an adjusted basis*

*After adjusting Q3 YTD FY24 GAAP operating margin of 14.9% to exclude business optimization costs of 70 bps. On a GAAP basis, Q3 YTD FY25 operating margin increased 80 bps.

Type of Work

(Revenues and Growth in Local Currency)

Consulting

↑6%

\$26.3B

Managed Services

↑10%

\$25.7B

Highlights of Strategic Priorities

(Revenue Growth in Local Currency (includes overlap))

Cloud	strong double-digit growth
Industry X	double-digit growth
Security	very strong double-digit growth
Song	high single-digit growth

Returning Cash to Shareholders

Free Cash Flow

\$7.1B

Share Repurchases

\$4.1B

Dividends Paid

\$2.8B

Cash Dividends

\$4.44

Per share

Increase of 15% over the quarterly dividend rate in fiscal year 2024

New Bookings

\$59.3B

Book-to-bill of 1.1

2% decrease in local currency and 3% in USD

To learn more about how we create value please visit the [Accenture 360° Value Reporting Experience](#)

**During the first quarter of fiscal 2025, our Latin America market unit moved from Growth Markets to North America. With this change, North America became the Americas market and Growth Markets became the Asia Pacific market.

Market share gains reflect Accenture's growth against a basket of its publicly traded global competitors. Accenture discloses information about its Strategic Priorities to provide additional insights into the company's business. Revenues for Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Revenues for Strategic Priorities overlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2025 third quarter news release on June 20, 2025, which accompanies this presentation and is available at investor.accenture.com.

RETURN METRICS TREND

Q3 FY25

Quarter Ending Return Metrics from August 31, 2023 to May 31, 2025
(Unaudited)

	Twelve Months Ended						
	8/31/23	11/30/23	2/29/24	5/31/24	8/31/24	11/30/24	2/28/25
Return on Invested Capital	27%	26%	26%	25%	26%	24%	25%
Return on Equity	28%	27%	28%	26%	27%	27%	27%
Return on Assets	14%	14%	15%	14%	14%	14%	14%

Note: February 2023 through May 2025 results include the impact of business optimization costs
May 2023 through February 2024 results include the gain on the sale of Duck Creek.



RECONCILIATION OF RETURN ON INVESTED CAPITAL (ROIC)

Q3 FY25

For the Twelve Months Ended May 31, 2025

(in millions of U.S. dollars)

(Unaudited)

Purpose

ROIC represents Return on Invested Capital and is equal to the tax adjusted operating income divided by total average capital, as outlined below. Accenture believes reporting ROIC provides investors with greater visibility of how effectively Accenture uses the capital invested in its operations. ROIC is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as an alternative to net income as an indicator of company performance, or as an alternative to cash flows from operating activities as a measure of liquidity.

	Twelve Months Ended	
	5/31/25 ⁽¹⁾	Comments
Net Income Attributable to Accenture plc	\$7,949	
Noncontrolling interests	152	
Income tax expense	2,426	
Non-operating (income) expense	2	This represents the sum of the following line items on the Consolidated Income Statements: Interest income, Interest expense, Gain/Loss on investments, net, and Other income/expense, net.
Operating Income	\$10,530	
Annual Effective Tax Rate	22.5%	The tax rate represents a weighted average of the FY24 full year tax rate of 23.5% and FY25 YTD tax rate of 22.1%.
Tax Adjusted Operating Income	\$8,164	
Divided by Average Capital:		
Capital at May 31, 2025		
Noncontrolling interests	995	
Total Accenture plc shareholders' equity	30,555	
Short-term bank borrowings, Long-term debt	5,151	
	\$36,701	
Capital at May 31, 2024		
Noncontrolling interests	875	
Total Accenture plc shareholders' equity	27,744	
Short-term bank borrowings, Long-term debt	1,679	
	\$30,299	
Average Capital	\$33,500	
Return on Invested Capital	24%	

(1) May not total due to rounding



RECONCILIATION OF RETURN ON EQUITY (ROE)

Q3 FY25

For the Twelve Months Ended May 31, 2025

(in millions of U.S. dollars)

(Unaudited)

Purpose

ROE represents Return on Equity and is equal to the tax adjusted income before income taxes divided by average equity plus noncontrolling interests, as outlined below. Accenture believes reporting Return on Equity provides investors with a measure of the level of earnings generated in relation to total shareholders' equity plus noncontrolling interests. ROE is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as an alternative to net income as an indicator of company performance, or as an alternative to cash flows from operating activities as a measure of liquidity.

	Twelve Months Ended 5/31/25 ⁽¹⁾	Comments
Net Income Attributable to Accenture plc	\$7,949	
Noncontrolling interests	152	
Income tax expense	2,426	
Income Before Income Taxes	\$10,528	
Annual Effective Tax Rate	22.5%	The tax rate represents a weighted average of the FY24 full year tax rate of 23.5% and FY25 YTD tax rate of 22.1%.
Tax Adjusted Income Before Income Taxes	\$8,163	
Divided by Average Equity and Noncontrolling Interests:		
Noncontrolling interests at May 31, 2025	995	
Total Accenture plc shareholders' equity at May 31, 2025	30,555	
	\$31,550	
Noncontrolling interests at May 31, 2024	875	
Total Accenture plc shareholders' equity at May 31, 2024	27,744	
	\$28,620	
Average Equity and Noncontrolling Interests	\$30,085	
Return on Equity	27%	

(1) May not total due to rounding



RECONCILIATION OF RETURN ON ASSETS (ROA)

Q3 FY25

For the Twelve Months Ended May 31, 2025

(in millions of U.S. dollars)

(Unaudited)

Purpose

ROA represents Return on Assets and is equal to the tax adjusted income before income taxes divided by average assets, as outlined below. Accenture believes reporting Return on Assets provides investors with a measure of the level of earnings generated in relation to total assets. ROA is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as an alternative to net income as an indicator of company performance, or as an alternative to cash flows from operating activities as a measure of liquidity.

	Twelve Months Ended	
	5/31/25 ⁽¹⁾	Comments
Net Income Attributable to Accenture plc	\$7,949	
Noncontrolling interests	152	
Income tax expense	2,426	
Income Before Income Taxes	\$10,528	
Annual Effective Tax Rate	22.5%	The tax rate represents a weighted average of the FY24 full year tax rate of 23.5% and FY25 YTD tax rate of 22.1%.
Tax Adjusted Income Before Income Taxes	\$8,163	
Divided by Average Assets:		
Total Assets at May 31, 2025	63,362	
Total Assets at May 31, 2024	54,141	
Average Assets	\$58,752	
Return on Assets	14%	

(1) May not total due to rounding



ACCENTURE PLC
SHARES OUTSTANDING AND MARKET CAPITALIZATION
As of May 31, 2025
(shares in millions and market capitalization in millions of U.S. dollars)

	As of May 31, 2025	Comments
Accenture plc Class A shares	680.2	From Accenture plc statement of shareholders' equity
Accenture plc Class A treasury shares	(57.4)	From Accenture plc statement of shareholders' equity
Accenture Canada Holdings, Inc. shares	0.6	From Accenture Certification letter (Computershare)
Total Shares Outstanding	623.3	
Share price - as of May 30, 2025 close	\$316.82	
Market Capitalization	\$197,483.6	



NEW BOOKINGS TREND

Q3 FY25

Quarter Ending from November 30, 2023 to May 31, 2025

(in billions of U.S. dollars)

(Unaudited)

Type of Work	FY2024										FY2025					
	Q1	% of Total	Q2	% of Total	Q3	% of Total	Q4	% of Total	Full Year	% of Total	Q1	% of Total	Q2	% of Total	Q3	% of Total
Consulting	\$8.62	47%	\$10.52	49%	\$9.28	44%	\$8.59	43%	\$37.02	46%	\$9.22	49%	\$10.47	50%	\$9.08	46%
Managed Services	9.83	53%	11.06	51%	11.78	56%	11.55	57%	44.21	54%	9.48	51%	10.44	50%	10.62	54%
Total ⁽¹⁾	\$18.45	100%	\$21.58	100%	\$21.06	100%	\$20.15	100%	\$81.23	100%	\$18.70	100%	\$20.91	100%	\$19.70	100%

Note:

(1) May not total due to rounding

REVENUES TREND

Q3 FY25

Quarter Ending from November 30, 2023 to May 31, 2025

(in millions of U.S. dollars)

(Unaudited)

	FY2024										FY2025					
	Q1	% of Total	Q2	% of Total	Q3	% of Total	Q4	% of Total	Full Year	% of Total	Q1	% of Total	Q2	% of Total	Q3	% of Total
Geographic Markets																
Americas ⁽²⁾	\$8,027	49%	\$7,816	49%	\$8,287	50%	\$8,423	51%	\$32,552	50%	\$8,733	49%	\$8,553	51%	\$8,966	51%
EMEA	5,804	36%	5,599	35%	5,777	35%	5,639	34%	\$22,818	35%	6,412	36%	5,804	35%	6,232	35%
Asia Pacific ⁽²⁾	2,394	15%	2,385	15%	2,404	15%	2,344	14%	\$9,526	15%	2,544	14%	2,302	14%	2,530	14%
Total ⁽¹⁾	\$16,224	100%	\$15,800	100%	\$16,467	100%	\$16,406	100%	\$64,896	100%	\$17,690	100%	\$16,659	100%	\$17,728	100%

	FY2024										FY2025					
	Q1	% of Total	Q2	% of Total	Q3	% of Total	Q4	% of Total	Full Year	% of Total	Q1	% of Total	Q2	% of Total	Q3	% of Total
Industry Groups																
Comm. Media & Tech	\$2,669	16%	\$2,654	17%	\$2,763	17%	\$2,751	17%	\$10,837	17%	\$2,858	16%	\$2,730	16%	\$2,912	16%
Financial Services	3,034	19%	2,809	18%	2,895	18%	2,873	18%	11,610	18%	3,169	18%	3,010	18%	3,279	18%
Health & Public Service	3,377	21%	3,334	21%	3,515	21%	3,614	22%	13,841	21%	3,813	22%	3,609	22%	3,778	21%
Products	4,860	30%	4,762	30%	4,983	30%	4,949	30%	19,554	30%	5,425	31%	5,052	30%	5,344	30%
Resources	2,284	14%	2,241	14%	2,310	14%	2,220	14%	9,054	14%	2,425	14%	2,258	14%	2,415	14%
Total ⁽¹⁾	\$16,224	100%	\$15,800	100%	\$16,467	100%	\$16,406	100%	\$64,896	100%	\$17,690	100%	\$16,659	100%	\$17,728	100%

	FY2024										FY2025					
	Q1	% of Total	Q2	% of Total	Q3	% of Total	Q4	% of Total	Full Year	% of Total	Q1	% of Total	Q2	% of Total	Q3	% of Total
Type of Work																
Consulting	\$8,457	52%	\$8,021	51%	\$8,457	51%	\$8,260	50%	\$33,195	51%	\$9,045	51%	\$8,282	50%	\$9,007	51%
Managed Services	7,768	48%	7,778	49%	8,010	49%	8,145	50%	31,701	49%	8,644	49%	8,377	50%	\$8,721	49%
Total ⁽¹⁾	\$16,224	100%	\$15,800	100%	\$16,467	100%	\$16,406	100%	\$64,896	100%	\$17,690	100%	\$16,659	100%	\$17,728	100%

Note:

(1) May not total due to rounding

(2) During the first quarter of fiscal 2025, our Latin America market unit moved from Growth Markets to North America. With this change, North America became the Americas market, and Growth Markets became the Asia Pacific market. Prior period amounts have been reclassified to conform with the current period presentation.

PEOPLE METRICS

Q3 FY25

Quarter Ending Metrics from August 31, 2023 to May 31, 2025

Represents the total number of Accenture employees at the quarter ended dates below.

	8/31/23	11/30/23	2/29/24	5/31/24	8/31/24	11/30/24	2/28/25	5/31/25
Total Accenture Employees	732,819	743,041	742,318	750,200	774,303	798,781	801,099	790,692
YoY Growth %	2%	1%	1%	3%	6%	8%	8%	5%
Sequential Growth %	0%	1%	0%	1%	3%	3%	0%	-1%
<i>Memo:</i>								
Utilization	91%	91%	92%	92%	92%	91%	91%	92%
Quarterly Voluntary Attrition - Annualized	14%	11%	13%	14%	14%	12%	13%	16%
Annual Voluntary Attrition	13%				13%			