

Driving Differentiation for Sustainable Growth

Investor & Analyst Conference
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Strategy | Digital | Technology | Operations

High performance. Delivered.


accenture

Fiscal Year 15 Business Outlook

New Bookings

\$34B to \$36B

Net Revenue Growth

4% to 7% in Local Currency

Operating Margin

14.4% to 14.6%

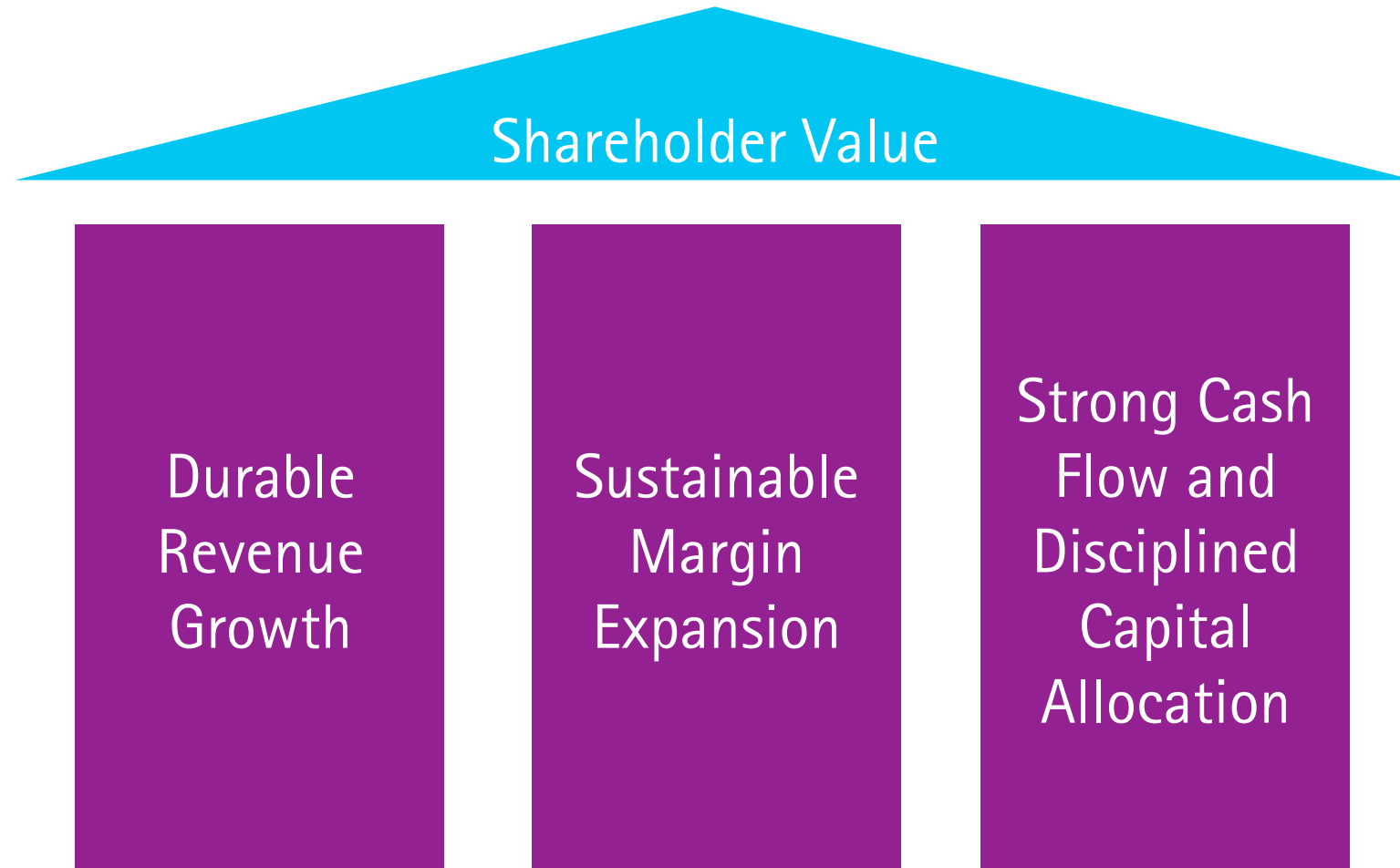
Earnings Per Share

\$4.74 to \$4.88

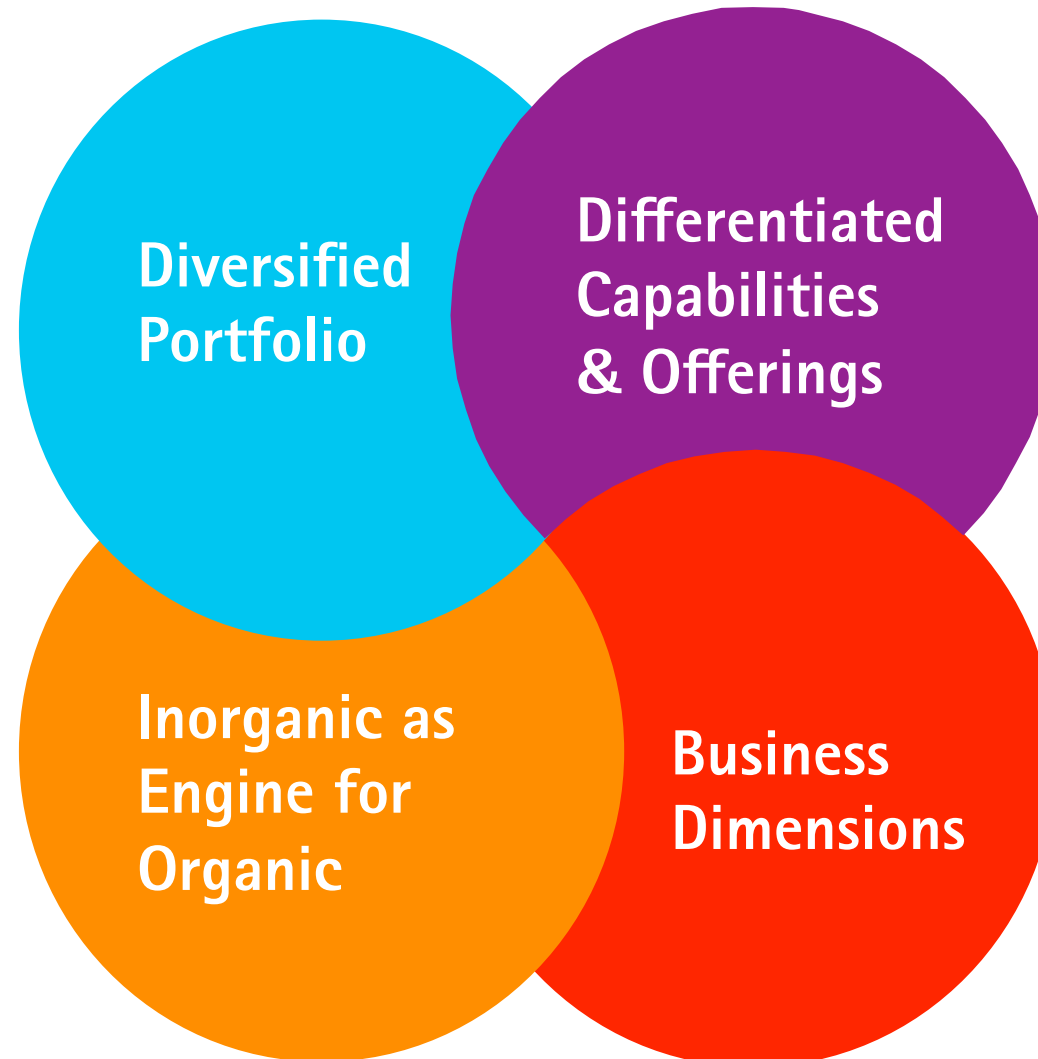
Free Cash Flow

\$3.5B to \$3.8B

Key Imperatives for Driving Shareholder Value

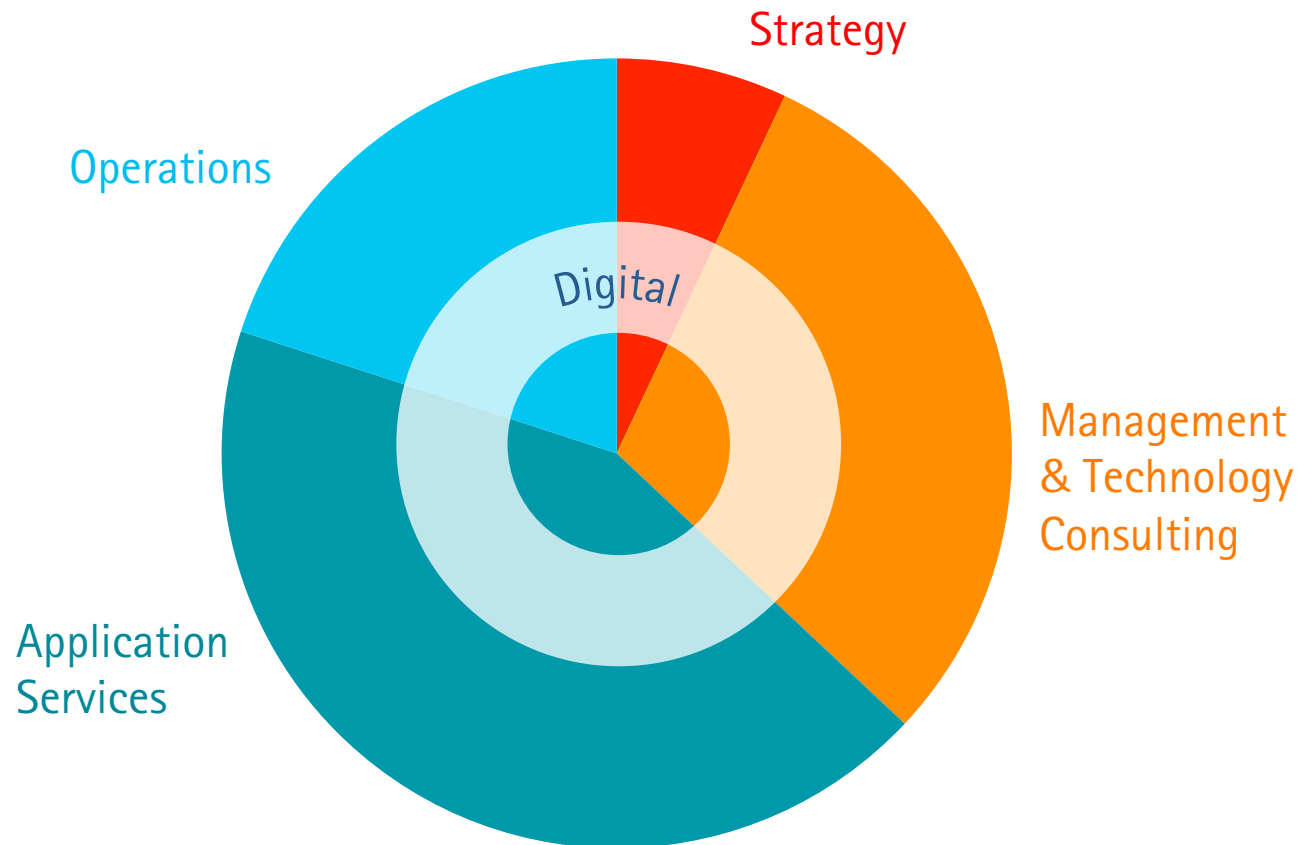


Durable Revenue Growth



Durable Revenue Growth

Business Dimensions



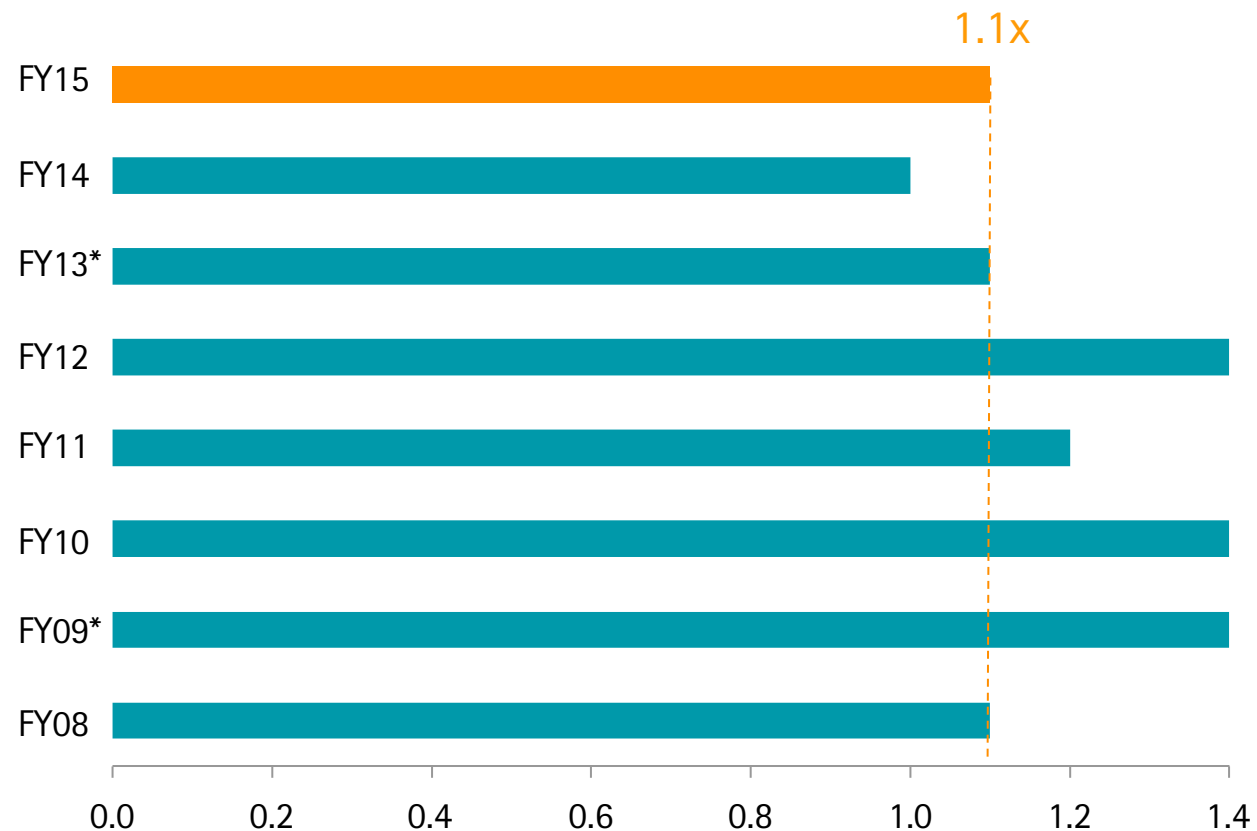
	Approximate FY14 Revenues	% of Revenues
Strategy	\$2B	7%
Management & Technology Consulting	\$9B	30%
Application Services	\$13B	43%
Operations	\$6B	20%
	\$30B	100%
Digital	\$5B	17%

Sustainable Margin Expansion



Strong Cash Flow and Disciplined Capital Allocation

Free Cash Flow to Net Income: FY08 to FY15



* Adjusted for unusual items

Cash Flow Drivers

- Efficient operating expense structure
- Capital-light model
- Disciplined DSO management
- Variability in timing of cash payments

Key Takeaways

Our focus in Fiscal Year 15 is to extend the momentum in our business

- Distinct positioning, growing faster than market
- Optimal profitability, increasing investments
- Strong cash flow with disciplined capital allocation

Our strategy, business model and operational focus support our ambition for continuing to drive strong shareholder value

- Durable revenue growth
- Sustainable margin expansion
- Ongoing fundamentals for strong cash generation --- invested in business, substantial return to shareholders